CONSOLIDATED PERFORMANCE OVERVIEW
Years ended March 31

|  | Millions of yen |  |  |  |  | Thousands of U.S. dollars (Note 1) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2005 | 2006 | 2007 | 2008 | 2009 | 2009 |
| Net Sales* | $¥ 147,158$ | $¥ 158,413$ | $¥ 174,711$ | ¥208,709 | ¥179,269 | \$1,824,435 |
| Japan | 105,555 | 112,245 | 119,513 | 136,322 | 109,566 | 1,115,063 |
| The Americas | 12,888 | 14,108 | 16,650 | 26,000 | 23,266 | 236,785 |
| Europe | 15,340 | 16,199 | 19,345 | 25,237 | 24,916 | 253,571 |
| Asia and other | 13,375 | 15,861 | 19,203 | 21,150 | 21,521 | 219,016 |
| Gross Profit | 53,607 | 57,922 | 65,142 | 68,053 | 48,341 | 491,970 |
| Operating Income | 25,974 | 27,080 | 31,816 | 26,938 | 8,523 | 86,742 |
| Income before Income Taxes and Minority Interests | 26,845 | 30,566 | 34,524 | 26,701 | 6,284 | 63,954 |
| Net Income | 17,348 | 18,584 | 21,038 | 18,323 | 1,204 | 12,257 |
| Total Assets | 220,008 | 244,385 | 263,281 | 264,229 | 240,351 | 2,446,067 |
| Net Assets (Note 2) | 128,606 | 169,792 | 189,040 | 192,953 | 177,713 | 1,808,599 |

*Segments are based on where our customers are located.

|  | Yen |  |  |  |  | U.S. dollars (Note 1) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2005 | 2006 | 2007 | 2008 | 2009 | 2009 |
| Net Income per Share - basic | $¥ 145.31$ | $¥ 148.42$ | $¥ 158.36$ | $¥ 139.53$ | $¥ \quad 9.36$ | \$ 0.10 |
| Net Income per Share - diluted | 130.05 | 137.97 | 157.22 | 138.74 | - | - |
| Book Value per Share (Note 3) | 1,067.42 | 1,266.39 | 1,407.84 | 1,484.78 | 1,372.69 | 13.97 |


|  | 2005 | 2006 | 2007 | 2008 |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Operating Margin (\%) | 17.7 | 17.1 | 18.2 | 12.9 | $\mathbf{2 0 0 9}$ |
| Return on Equity (\%) (Note 3) | 14.7 | 12.6 | 11.8 | $\mathbf{4 . 8}$ |  |
| Return on Assets (\%) (Note 4) | 12.8 | 11.8 | 12.8 | $\mathbf{0 . 7}$ |  |
| Equity Ratio (\%) (Note 3) | 58.0 | 68.9 | 71.1 | $\mathbf{3 . 6}$ |  |
| Asset Turnover Ratio (times) | 0.72 | 0.68 | 0.69 | $\mathbf{7 3 . 3}$ | 0.7 |

Notes: 1. U.S. dollar amounts represent translation of Japanese yen, for convenience only, at the rate of $¥ 98.26=U . S . \$ 1$, the approximate rate of exchange prevailing in Tokyo on March 31 , 2009.
2. Prior period figures have been reclassified to conform to the current year. Minority Interests is included in Net Assets.
3. Calculated on the basis of Net Assets less Minority Interests.
3. Calculated on the basis of Net Assets less Minority Interests.
4. Operating Income plus Interest and Dividend Income as a percentage of average Total Assets.


Cash Dividends per Share


Asset Turnover Ratio
(Times)
0.8 $\qquad$
$(\%)$
80

60

0.440
0.220

20
$\begin{array}{llllll}0.0 & & & & & \\ & 05 & 06 & 07 & 08 & 09\end{array}$ $\qquad$

